

KEBOMED DENMARK A/S COMPANY PROFILE

KEBOMED is a Danish owned limited company, since 1995 marketing and distributing medical devices and appliances for the healthcare sector.

KEBOMED currently has 25 employees, all committed to our company values of showing responsibility, dedication, professional conduct, and credibility. Our sales consultants and product specialists are experts within their respective product fields, to offer competent advice to our customers.

KEBOMED's product lines comprise surgical devices and appliances incorporating cutting edge medical technology, surgical instruments, as well as disposables for single use, from world-leading suppliers.

- **Gynaecology, Abdominal Surgery, and Urology**

For this segment, we market a range of equipment, a.o. the Richard Wolf camera systems incl. endoscopes, light source, digital archiving etc. for the high-tech O.R.

Furthermore, a wide and well-known range of single-use laparoscopic instruments developed and manufactured in cooperation with LiNA Medical and Danish surgeons, such as Power-Blade, endo bags, Xcise morcellator, McCartney tubes, LiNA Gold loop, and various endo hooks.

Our product portfolio also comprises other innovative products for this segment, a.o. FEG hernia mesh, Medlogic laparoscopic tissue adhesives for wound closure, EMS endoscopic lithotriptors, Omni-Tract® Surgical retractor systems, Pelican Healthcare obstetrics Kiwi cups, Thermablate EAS endometrial ablation balloons, Lisa Laser 2-micron Medical Lasers and other advanced products.

- **Ultrasound Equipment**

In January 2014 we entered into an agreement distributing ultrasound equipment from the Italian company Esaote. Esaote is one of the world's largest ultrasound manufacturers. With a complete program ranging from handheld portable ultrasound scanners "Point of Care" to Premium High End Systems (scan frequencies from 1 MHz up to 22 MHz), Esaote are one of the front runners in innovative diagnostic ultrasound. Esaote application solutions include a.o. Contrast Imaging, Fusion Imaging, Strain Technology, 3D/4D live and Elastography.

Esaote ultrasound systems are suitable for both hospitals, major clinics, private practice, and can be addressed to the following specialties: Radiology/interventions, gynecology/obstetrics, cardiology, rheumatology, MSK, orthopedics, sports medicine, regional anesthesia, intensive care and emergency medicine, surgery and urology, as well as neonatal and pediatrics.

On stock we have the usual and standard consumables, biopsy equipment, needle guides, and sterile transducer covers. We also offer service contracts and end-user training for our customers.

- **ENT Surgery / Neuro & Spine Surgery**

In these surgical areas, we are representing companies like Medtronic ENT/NT, Sutter Medizintechnik, TRACOE®, MIZUHO (Sugita), Richard Wolf, Corinthian Surgical, Polyganics, and Söring.

- **Gastroenterology / Uro Dynamics**

This section markets diagnostic product lines within uro-dynamics and gastric diagnostics (pH measuring, impedance, and manometry), along with products for endoscopy (capsule and spiral endoscopy), gastroenterology (stents, disposable instruments, radiofrequency probes and others), and urology diagnostics (bladder scanners for measuring residual urine).

Suppliers are Sandhill Scientific, Mediwatch, Microtek Surgical, IntroMedic, Leufen Medical, Mcube Technology, Wilson Instruments, Spirus Medical, EMcision and others.

- **Intensive Care / Anaesthesia**

In 2010, we formed a section marketing product lines primarily used in the ICU and anaesthesia departments, such as a wide range of tracheostomy tubes, flexible bronchoscopes with single use sheaths, fixations, airway management during thoracic surgical procedures, tubes with integrated cameras, etc.

Suppliers are TRACOE, Vision Sciences, Copenhagen Medlab, and ETVision Medical.

- **General Products and Specialties**

Besides our focus on the above surgical specialties, we market many products, used for surgery and in hospitals in general, such as surgical instruments, thoracic drainage systems, pneumo stents, thoracoscopic instruments, electro surgery products, specialty drapes, smoke evacuation systems, surgical tissue glue, surgical brushes, absorbable haemostatics, environmental-friendly disinfection products, etc.

Recently we started to promote Polytech implants and Novus Scientific absorbable mesh.

Another start up is PneumRx coils for lung reduction – a minimal invasive treatment for improvement of the lung function.

Among our key suppliers in these segments are Rudolf Medizintechnik, Teleflex, LiNA Medical, Medlogic, Sutter Medizintechnik, Antec, Equimedical, Medica, Microtek Medical, Pelican Healthcare, Polytech, Novus Scientific, and PneumRx.

General Information

KEBOMED Denmark A/S has its head office in Glostrup - a central location close to Copenhagen, and only 25 minutes from Copenhagen airport.

Our logistic system has more than 8000 item numbers of which the majority is stored and delivered to customers within one to two working days after receipt of order. KEBOMED's logistic system is based on a modern Microsoft Navision Dynamics AX IT-system with serial and lot number registration, and electronic data exchange for e-commerce.



KEBOMED offers training and education in medical technology products in order to ensure our customers optimal value for their relatively large investments. Furthermore, in connection with the installation of technical equipment, our service includes a personal delivery, installation and instruction for the customer to benefit fully from the equipment from day one.

KEBOMED markets only CE-labelled products from suppliers with a certified quality assurance and manufacturing system. KEBOMED has incorporated the EUCOMED Good Distribution Practice guidance.

Henrik Schjødt
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