

EMDDA meeting Venice 2012



Introduction
Emdamed B.V.



Population: 16.500.000

2011: Hospitals 106

2015: Hospitals 78

2011: Private clinic 21

2015: Private clinic 45

2013: Shift/movement in
Patient care –
Transemurale care



- Founded in 1985 by mr. Frank Schaaf. The focus of the company was homecare and anesthesiology/ICU.
- April 2006 Frank Schaaf sold the company. The new share holders are 25% Dahlhausen and 75% by Elzerman.

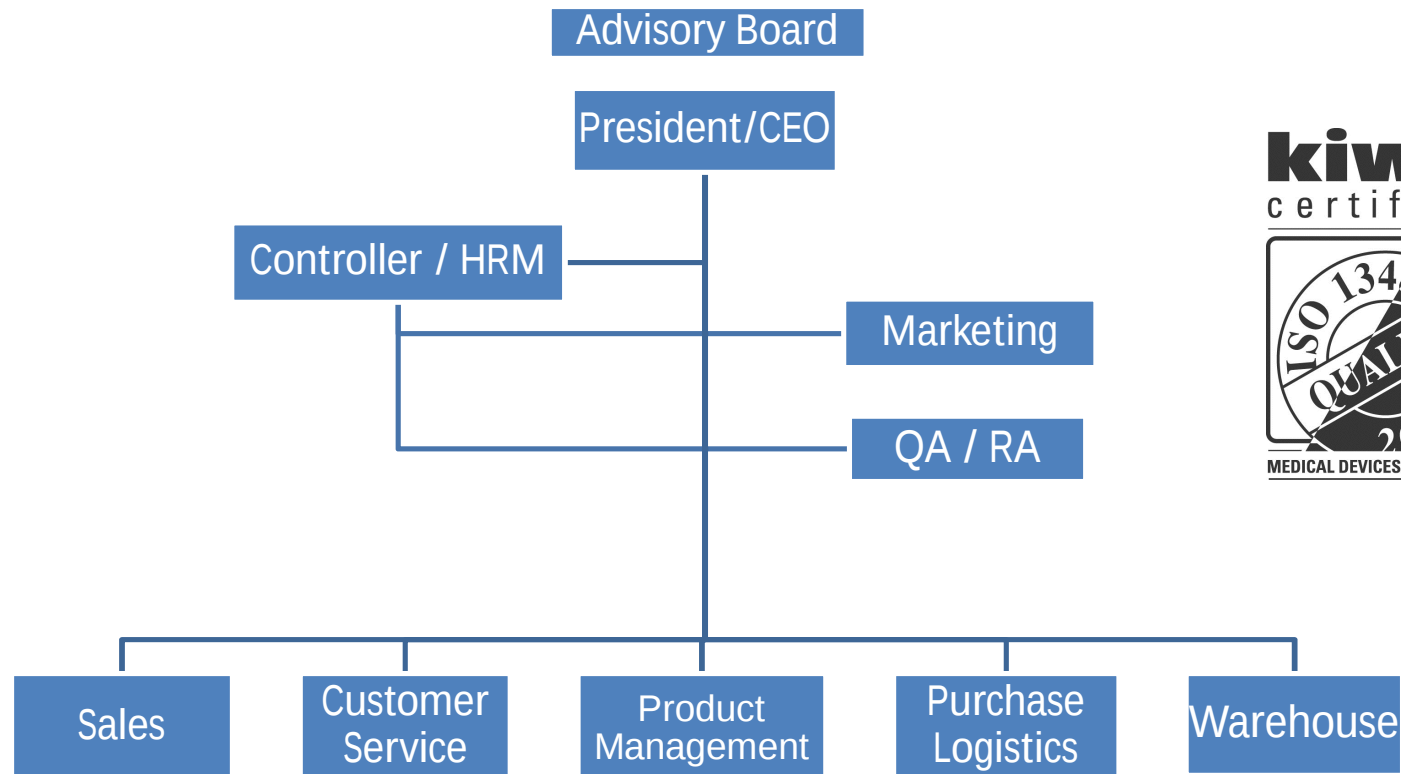




Our mission:

Being one of the most respected Health Care suppliers within the Dutch market and having the position of knowing the demands and developments of the medical specialists and fulfill these with the correct products.

Recognized by the market, having knowledge, drive, flexibility and granted.





Our focus:

To be and to remain, the supplier for the Health Care market within The Netherlands by offering high quality products, logistic performance, cost leadership and innovations.



Our markets:

- Hospitals
- Nursing Homes
- Home Care
- B-to-B, dental, veterinary and retail markets.



Strategic partners:

- Dahlhausen, Germany
- Serres, Finland
- Pulmodyne, USA
- Parker Medical, USA
- Encision, USA
- Aseptix, NL



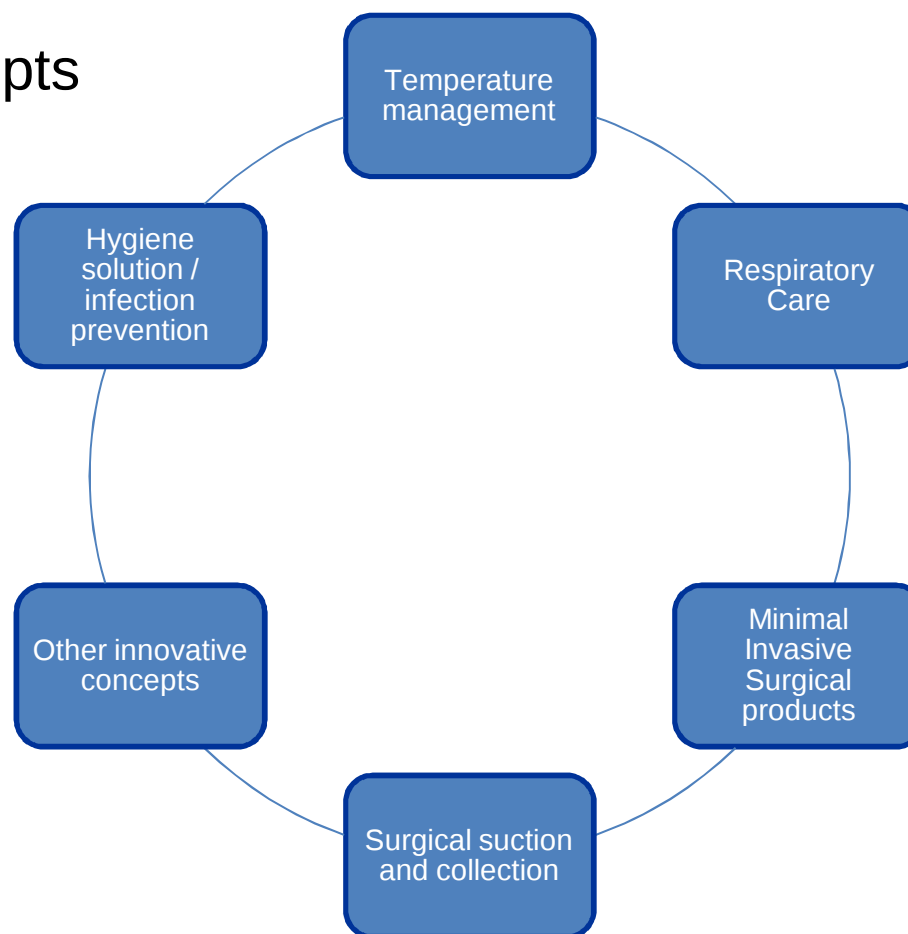
Private Label:

- Examination glove
- Isolation gown
- Coverall
- Patient dress
- Doctor coat
- Leg warmer
- Head warmer
- Body warmer
- Patient sock
- OR table protective sheet





Our concepts



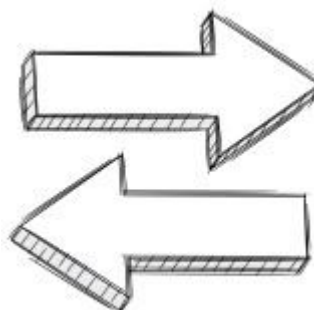




- 20?? EMDDA: European power boost
- 20?? EMDDA: European product developement
- 20?? EMDDA: European product database
- 20?? EMDDA: European branding
- 20?? EMDDA: European warehousing
- 20?? EMDDA: European technical service centre



EMDDA



EMDAMED

=

Success
&
Happiness